***DEVESH KUMAR SHARMA***

E-Mail: kk.devesh@gmail.com

Mobile: 6268337426/9926678787

ADDRESS:743/339Indira Gandhi Marg, South Civil lines, Jabalpur (M.P.)

**Working Experience:**

* Presently working as **Marketing Executive** in Varad Corporation at Jabalpur from 21 June 2021 till now.[J.D.- To meet the doctors for medical equipment’s.]
* Worked as **Executive Client Relationship** in CORDLIFE SCIENCES INDIA PVT.LTD.at Rewa from 18th October 2019 to 26th Dec 2020. [To meet the expecting parents for the awareness of the product and create leads from various sources, cold calling and make sales by making prospects.]
* Worked as **Senior Relationship Executive** in CRYOVIVA BIOTECH PVT LTD from 1st July 2019 till 16th October 2019. [ To meet the expecting parents for the awareness of the product and create leads from various sources, cold calling and make sales by making prospects.]
* Worked as a **Senior Executive** Officer in SAHARA INDIA from 19th June 2018 to 30thjune2019. [J.D.-I had to do onboarding of retailers on the **Winds** app from different segments and do the registration of their shops in winds app.]. It was B2B job.
* Worked as **MR** in pharma segment for Shreeyam Healthcare in general segment (gynec and pediac) from 14th March 2016 to 31st May 2018. [ To meet the Doctors and pharmacist to inform them about company’s product and convince them to refer company products for patients]

**CORE COMPETENCIES:**

* Team Management.
* Sales and Development.

**EDUCATIONAL QUALIFICATION**:

* B.E in Electronics and communication from “GYAN GANGA COLLEGE OF TECHNOLOGY” with 68.4% marks
* Intermediate from ‘Khalsa H. S. School’ with 70% marks.
* High school from ‘Khalsa H.S. School’ with 70% marks.

**CERTIFICATION COURSES:**

* Certification in VT Training by BRBAITT BSNL JABALPUR.

**IT SKILLS:**

* MINOR: IR Detector and Remote control.
* MAJOR: GSM Controlled vision based “ROBOT”.

**PERSONAL SNIPPETS:**

Father’s Name: Mr. Vijay Kumar Sharma

Mother’s Name: Mrs. Chitra Sharma

Nationality: INDIAN

Date of birth: 19 MARCH 1989.

Language known: English, Hindi.

**STRENGTHS**:

Ready to take challenges with great patience.

Great skill of convincing peoples for any specified goals.

Matched with ability to manage stress, time, effectively.